

University Relations

Social Media Workshop







NORTHEASTERN STATE UNIVERSITY

Social Media Channels

- Facebook
- > Instagram
- LinkedIn
- > Twitter
- > TikTok
- Snap Chat



1. What channels should you be on?



2. Do you NEED to be present on ALL of them?

1. What channels can you keep up with? Answer depends on your department's human capitol.

2. Absolutely NOT! If fact... you may not have the ability to keep up with more than one or two (or even zero).



How may posts on each channel to be relevant?

- Facebook
- ➤ Instagram
- LinkedIn
- ➤ Twitter
- TikTok
- > Snap Chat

- 2-3 posts & at least 2-3 stories a week
- 2-3 posts & at least 2-3 stories a week
- 1-2 posts a week
- 10-15 posts a <u>day</u>
- 1-2 posts a week
- 4-5 posts a week

Managing your social channels

- Contribute and Engage (Creator, FB Business, Tweet Deck)
- Like and comment
- Aviator (up-to-date aviator or TM)
 - Look the same across your platforms
- > About Info
- Owned by an employee, not a student worker
- Approval Process
- Change passwords quarterly
- Make sure department name and a contact number is associated

Know your audience



Twitter - A lot of internal folks or grads. Fun, lighthearted, message board for everything.

Get people engaged and talking.

Instagram – More internal and community feel, audience is 18-34, most active from 9 p.m. to 3 a.m. | Focus on campus life, retention and enrollment



LinkedIn – Professional audience or grad students and alumni. | Focus on bragging points, continuing ed, grad opportunities, reposting





Snapchat - Audience age is 16-24 | Focus on enrollment dates, fun, showcase exciting things at NSU

TikTok - Everyone | Focus on entertaining videos, but make sure we are driving audience to enroll or attend.

Influencers

Someone in your niche or industry with sway over your target audience.

- > Perfect for student workers
- Tell the story of NSU from a personal perspective
- User generated content has a 28% greater engagement





Be actively involved

Liking and commenting

Using hashtags

Setting up events

Encouraging individuals at events to follow Interacting with other NSU accounts that follow you Be authentic

<u>Tell a story</u> that helps to sell the product

Engage your audience by asking these simple questions

Who are you trying to reach?
Where is your audience?
What inspires or motivates them?
How do you talk / relate to them?

Fun Fact: 78% of people on social media watch at least one video a WEEK

Fun Fact: 55% of people on social media watch at least one video EVERYDAY



Avoiding mistakes and pitfalls

- Posting incorrect information
- Posting to much
- Posting not enough
- Social account is outdated
- Not having a clear message or goal
- Not being consistent
- Not planning out your week





- Engage with your audience
- Laser focused on your audience
- Don't over commit yourself
- What do you want your audience to FEEL and DO?
- Track and report your analytics to see what's working

Questions?

